Message Text

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INFO OCT-01 ISO-00 EB-08 CIAE-00 INR-10 LAB-04 NSAE-00 PA-02 SIL-01 ICA-20 OPIC-06 XMB-04 /066 W

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FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 8063

USDOC WASHDC

HUD WASHDC

INFO AMEMBASSY ACCRA

AMEMBASSY ABIDJAN

AMEMBASSY COTONOU

AMEMBASSY LOME

AMEMBASSY MONROVIA

AMCONSUL IBADAN

AMCONSUL KADUNA

UNCLAS LAGOS 5074

E.O. 11652: NA

TAGS: BEXP, BGEN, BTRA, PINR, NI

SUBJ: NIGERIAN-AMERICAN CHAMBER OF COMMERCE TRADE MISSION TO U.S.

REF: (A) LAGOS 2764; B) STATE 55249; C) FEB. 23 GARBARINO/HERNDON LETTER; (D) LAGOS 2396; (E) STATE 038426; (F) STATE 10084; (G) LAGOS 4592

1. AFTER MEETING WITH PRESIDENT OF LAGOS CHAPTER NIGERIAN-AMERICAN CHAMBER OF COMMERCE(N-A C/C), CHIEF DOTUN OKUNBANJO, EMBOFF REALIZED THAT A FEW NAMES WERE OMITTED FROM REFTEL (G). THE N-A C/C WOULD LIKE TO MEET WITH U.S. C/C IN WASHINGTON, MEMBERS OF OPIC IN WASHINGTON, AND MEMBERS OF EXPORT-IMPORT BANK IN WASHINGTON. THE CHAMBER WOULD LIKE TO TALK WITH ALL THE CHAMBERS OF COMMERCE IN THE CITIES THEY WILL BE VISITING. ALTHOUGH THE CHAMBER IS WRITING LETTERS TO THE CHAMBERS OF COMMERCE IN WASHINGTON, NEW YORK AND SAN FRANCISCO, THEY UNCLASSIFIED

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WOULD APPRECIATE IF STATE WOULD ALSO CONTACT. IN NEW YORK THE CHAMBER WOULD LIKE TO MEET WITH MR. PERCY SUTTON. THE CHAMBER HAS REQUESTED THAT MEETINGS BE ARRANGED WITH MR. EARL GRAVES OF BLACK ENTERPRISE MAGAZINE AND MR. JOHN JOHNSON OF EBONY MAGAZINE TO ARRANGE INTERVIEWS. CHAMBER IS OPEN TO ANY TV, RADIO OR ANY OTHER PERFORMANCES. THE CHAMBER WOULD LIKE TO DISCUSS WITH STATE AND ANY OTHER GROUPS SIX MAJOR

ISSUES:

A. CHAMBER WOULD LIKE TO DISCUSS SPONSORSHIP OF AN EXCHANGE PROGRAM BETWEEN BUSINESS STUDENTS IN NIGERIA AND THE U.S. CHAMBER WOULD LIKE TO SEND TO THE U.S. YEARLY TWO BUSINESS STUDENTS TO EITHER STUDY OR RECEIVE PRACTICAL BUSINESS EXPERIENCE IN THE U.S. AND THEN BRING TO NIGERIA TWO AMERICAN BUSINESS STUDENTS IN SOMETHING OF AN INTERN PROGRAM TO WORK IN NIGERIA FOR THREE MONTHS.

- B. ESTABVLISH DATA BANK. CHAMBER WOULD LIKE TO LIAISE WITH AGENCIES OF U.S. GOVERNMENT AND C/C TO EXCHANGE TRADE DATA.
- C. CHAMBER WOULD LIKE TO EXPLORE AVENUES FOR MORE TRADE PROMOTION PARTICULARLY TO ARRANGE FINANCING PACKAGES BETWEEN NIGERIA AND U.S.
- D. CHAMBER WOULD LIKE CLOSER ASSOCIATION WITH CHAMBERS OF COMMERCE IN U.S. AND WOULD LIKE TO INVITE MEMBERS OF THE DIFFERENT CHAMBERS OF COMMERCE TO NIGERIA.
- E. CHAMBER

WOULD LIKE TO CO-SPONSOR ANY PROGRAMS THAT WOULD INVOLVE TECHNOLOGY TRANSFER WITH US GOVERNMENT OR PRIVATE AGENCIES.

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- F. CHAMBER WOULD LIKE TO LINK WITH SMALL BUSINESS ADMINISTRATION(SBA) AND THE OFFICE OF MINORITY BUSINESS ENTER-PRISES (OMBE) IN ORDER TO EXPAND THE HORIZON OF SMALL BUSINESS IN THE U.S. SEEKING ENTRANCE INTO THE INTERNATIONAL MARKETING PLACE.
- 2. APPOINTMENTS SHOULD ALSO BE MADE FOR MEMBERS OF THE CHAMBER TO MEET THE HEADS OF AFOREMENTIONED SBA AND OMBE. WYMAN

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